



**Private and Confidential**

## **Distributor Application Form**

Thank you for your interest in becoming a distributor of Telebyte broadband products. Telebyte offers an outstanding line of local loop simulators and noise generators for the design or production environment. Our solutions accurately simulate xDSL technologies such as ADSL, ADSL2, ADSL2+, and VDSL2, for a wide variety of standards, including ETSI, ANSI, ITU, DSL Forum and NTT. Our customer-focused approach and expertise in building precision, intelligence and convenience into every product has resulted in features that facilitate easy test setup and accurate repeatability. Based in the USA, we have been dedicated since 1983 to leading our industry in product quality and customer service, deploying thousands of Telebyte products around the world to industry leaders such as at&t, Deutsche Telecom, NEC, Siemens, Alcatel, Ikanos, Infinion, and Conexant. Telebyte welcomes distributors from around the globe who can represent Telebyte with the same dedication to customer satisfaction in the customer's language of choice.

**Please complete this form and attach the following information with the application**

1. Organization charts
2. Background information of key executives and owners
3. References from 3 or more test and measurement companies you distribute for
4. List all potential Telebyte customers in your country (Service Providers, DSLAM, DSL Chip, or CPE Modem Manufacturers, Independent Test Labs)
5. List of major customers
6. List of vendors you represent

Company's Legal Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_

Phone: \_\_\_\_\_ Mobile: \_\_\_\_\_ Email : \_\_\_\_\_

Fax: \_\_\_\_\_ URL: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Date of Incorporation: \_\_\_\_\_ Number of Sales Staff: \_\_\_\_\_ Number of Support Staff: \_\_\_\_\_

Last Year's Revenue: \_\_\_\_\_ Projected Revenue for this Year: \_\_\_\_\_

**Please fax this completed form to: 1 631-423-1884**